WHOLESALE CATALOG
CHEF-DRIVEN, SMALL-BATCH CONFECTIONS
Annie B’s has been slow cooking buttery, delicious caramels in copper kettles since 1978. Named one of Oprah’s Favorite Things in 2014, Annie B’s melt-in-your-mouth caramels — and the recently added line of B.T. McElrath’s artisanal chocolates — have been fan favorites for decades.

Our chef-driven, small-batch confections are made in the U.S. and hand crafted with natural, locally sourced ingredients and no artificial flavors or colors. Annie B’s caramels and popcorn, and B.T.’s chocolates, truffles and toffee come in a range of price points for every shopper.

From Minnesota, with love.
Buttery and crisp, always fresh and delicious, Annie B’s handcrafted popcorn is the perfect gourmet snack, party favor, or even a fun addition to recipes. Popped, flavored and packed to order in-house, Annie B’s small-batch popcorn is natural, gluten-free and made with real ingredients like non-GMO popcorn, coconut oil, sugar, brown sugar and butter. It’s irresistible!

**ANNIE B’S POPCORN**

- Snack bags case pack 24
- Large bags case pack 16
- MSRP Snack $2/bag; Large $4/bag
- Wooden POP unit available
- Shelf life 6–9 months

**FLAVORS**
- Original Caramel Popcorn
- Sea Salt Caramel Popcorn
- Sharp Cheddar Popcorn
- Jalapeño Cheddar Popcorn
- Triple Treat Popcorn
buttery CARAMELs

Before Annie B’s caramels were named one of Oprah’s Favorite Things, they’ve long been a favorite indulgence of the company’s loyal customers. Cooked in copper kettles with real, locally sourced butter and nothing artificial, Annie B’s small-batch caramels are deliciously addictive and stylishly packaged to boot!

INDIVIDUALLY WRAPPED EVERYDAY CARAMELs

Packed 120 caramels per case
MSRP 2 for $1
Wooden and disposable POP units available
Shelf life 6 months

FLAVORS
Amaretto
Apple
Black Raspberry
Butter Rum — TOP SELLER
Cappuccino
Chocolate — TOP SELLER
Chocolate Raspberry
Chocolate Sea Salt
Coconut
Maple
Original — TOP SELLER
Sea Salt — TOP SELLER

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CARAMEL GIFT SETS

Case pack 8 | MSRP $5.50 – $9.00 | Wooden POP unit available | Shelf life 6 months

10 PC FLAVORS
Original
Sea Salt
Assorted

16 PC FLAVORS
Original
Sea Salt
Chocolate Sea Salt

BAKING CARAMEL + CARAMEL APPLE KIT

Case pack 5 | MSRP $5.50; Apple kit $6.00 | 10lb foodservice pail available
Wooden POP unit available | Shelf life 6 months

FLAVORS
Original
Pumpkin (available each fall)
B.T. McElrath Chocolatier’s chef-driven recipe innovations have been wowing tasters for two decades. The proprietary blend of quality, high-end artisanal chocolate is made with natural, local ingredients whenever possible and no artificial flavors, preservatives or colors. Even the packaging materials must meet B.T.’s high standards of social responsibility and sustainability, with compostable wrappers manufactured from renewable resources.

**B.T. McElrath Chocolate Bars**

10 pack in POP display  
MSRP $6.00  
Shelf life 12 months

**FLAVORS**

- Salty Dog Bar – 70% dark, toffee pieces, sea salt
- Prairie Dog Bar – 40% milk, toffee pieces, sea salt
- Super Red Bar – 70% dark, cherries, raspberries, strawberries
- Buttered Toast Bar – 40% milk, toasted breadcrumbs, butter
- 70% Dark Chocolate Bar – solid pure dark chocolate
- 40% Milk Chocolate Bar – solid pure milk chocolate
- Changemaker Bar – 70% dark chocolate, dark roasted bean

**B.T. McElrath Chocolate Bites**

90 pack in POP display  
MSRP 2 for $1  
Shelf life 12 months

**FLAVORS**

- Salty Dog Bite*
- Prairie Dog Bite*
- Super Red Bite
- Buttered Toast Bite
- 70% Dark Chocolate Bite
- Salted Butter Caramel Bite*
- 70% dark chocolate
- Salted Butter Caramel Bite*  
40% milk chocolate

* Available in 14pc and 28pc gift boxes
EVERYDAY TRUFFLES

MSRP $4.50 – $72.00
Shelf life 3 months

COLLECTIONS
2pc. Signature Dark Chocolate Truffle Box in POP
9pc. Epicurean Truffle Assortment Box
15pc. Epicurean Truffle Assortment Box
30pc. Epicurean Truffle Assortment Box

BULK TRUFFLES

1lb bulk bakery boxes, 30 – 44pc per box
Shelf life 3 months

FLAVORS
Passion Fruit, Lemon Supreme, B.T.’s Signature Dark, B.T.’s Signature Milk, Salted Butter Caramel, Orange-Caramel, Zinfandel-Balsamic, Kaffir Lime with Coconut & Ginger, Chile-Limon Mayan
What do you get when you take pure butter from local creameries, cane sugar and a hint of sea salt and drench it in B.T. McElrath’s milk chocolate with salted, toasted almonds? B.T.’s signature buttery toffee, that’s what. The best ingredients make the best toffee, hands down.

B.T. McElrath Toasted Almond Toffee

MSRP $8.00
Shelf life 9 months

COLLECTIONS
4oz Toasted Almond Toffee Bag with Bow

Also available in bulk 1lb boxes

3590 CENTURY AVE
MAHTOMEDI, MN 55115